



# ELITE | Connecting companies with capital.

The largest SMEs network and private market championing the change-makers and high-impact entrepreneurs.

Marta Testi  
CEO - ELITE

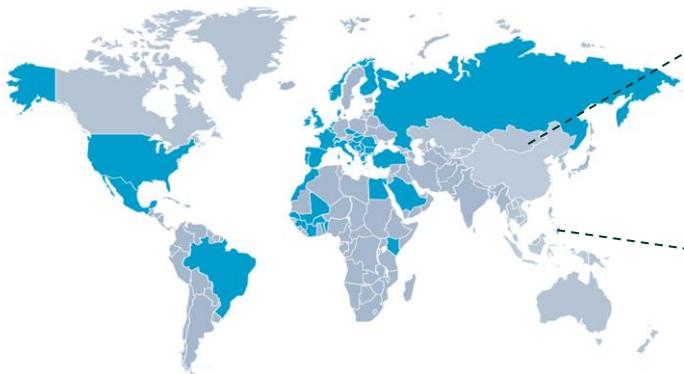


# High-Impact Entrepreneurship Starts Here.



**ELITE is the the largest SMEs network and private market across Europe and beyond, part of Euronext Group.**

It's designed to help the most ambitious companies to structure for further growth, raise capital and access a network of peers, advisers and investors.



# +1600

COMPANIES

## 43

COUNTRIES

## 670K

EMPLOYEES

## 36

SECTORS

# €113bn

AGGREGATE REVENUES

€68m

ELITE Companies average turnover

Top 5

Sectors are:  
Industrials  
Food producers  
Constructions  
Support Services

Ownership

84.4% Family owned  
10.6% Investors  
5.1% PE backed

200+

Advisers & investors are part of the community

€16bn

Value of corporate transactions by ELITE companies

€662m

raised for 162 companies supported by ELITE since 2017

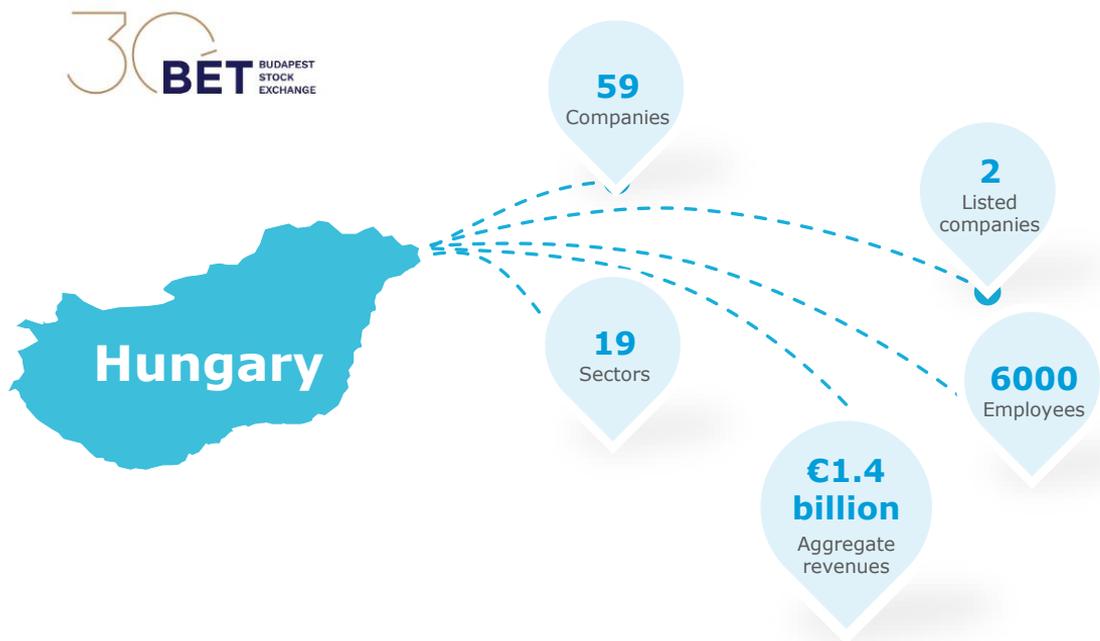
€230m

Raised with the support of ELITE only in 2020



# ELITE Companies in Hungary.

Many popular companies of the region are ELITE members thanks to the strong partnership with Budapest Stock Exchange.



These are some Hungarian companies part of ELITE.



# Why companies join ELITE?



Removing the barriers to enhance growth potential.



## To access alternative funding options

Lack of a timely, seamless and efficient access to finance can leave the company without the necessary resources for growth when required (acquisition, innovation, internationalisation..)

We've made it easy: ELITE is the most time and cost-effective way to connect companies with multiple funding solutions to scale the business.



## To level up their skills & expertise

Lack of preparation can limit the ability to capture opportunities or simply match investors expectations: being ready for "capital" means being ready for growth! We offer companies a wide a range of live and on-demand training courses from leveraging on top business schools faculty and our network of partners.



## To be part of an outstanding global network

Lack of an active network of peers, investors and advisers can prevent from discovering new business horizons and find new partners.

Being part of a global, innovation-driven network has never been more important.

# Results prove that after 5 years in ELITE, our companies dramatically improve their growth.

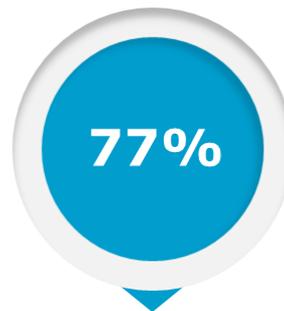


We have monitored our companies' financial performance since they joined ELITE.

Results show that **the longer** the **ELITE Companies** have been operating within our community, **the higher their growth** rates in relevant fields.



**MARGIN  
GROWTH RATE**



**REVENUES  
GROWTH RATE**



**EMPLOYMENT  
GROWTH RATE**

\* All these results are given as an outcome of internal analysis pertaining companies that have been part of ELITE for at least 5 years. The margins growth rate reflects the EBITDA growth.

# ELITE Companies access to capital.



## HIGHLIGHTS

**1538** Corporate transactions\* involving **511** ELITE companies

**€16bn** total transactions value

**€9,4bn** raised through **1197 M&A** deals

**€1,7bn** raised through **96 Bond** issue

**€3bn** raised through **45 IPOs**

**€2,0bn** raised through **141 additional transactions**

**€662m** raised for **162 companies supported by ELITE\*\***

**€230m** raised in **2020** for **56 companies supported by ELITE**

\*Corporate transaction include M&A, JV, PE and VC deals (Zephyr and Beauhurs data), IPO, Bond issuance (Internal data mgmt.)  
Data period course January 2012 – June 2021

\*\*Data period course 2017-2021



**The growth destination  
for the BET50 companies.**

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[www.elite-network.com](http://www.elite-network.com)  
#weareELITE